

MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION PHILIPPINES

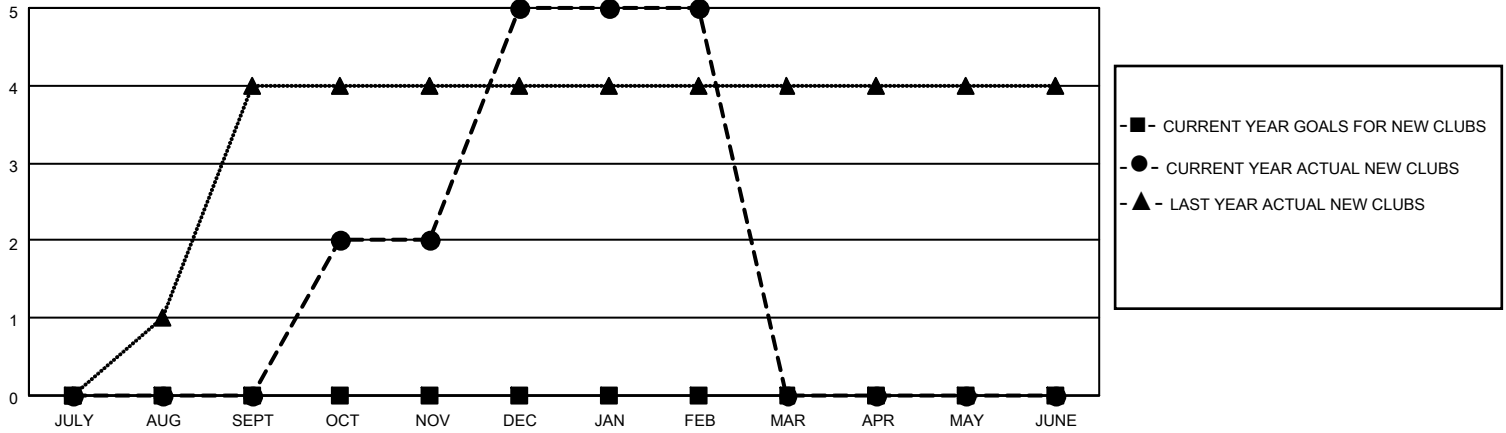
District 301A4

Results as of: 2/28/2021

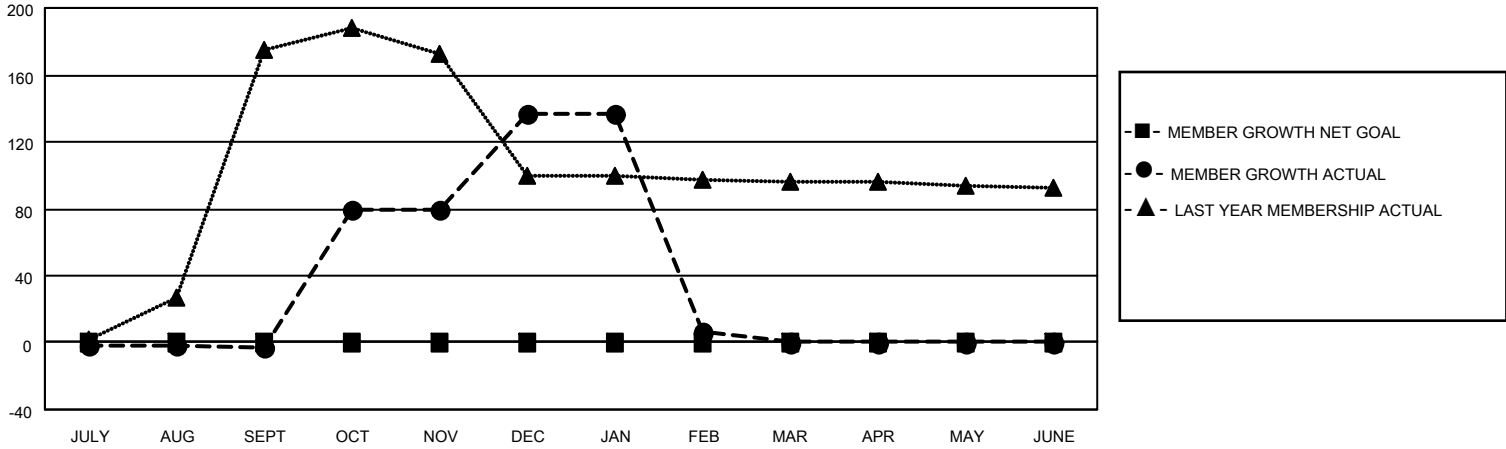
| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 0 | 0 | 0 |
| OCT/NOV/DEC | 0 | 5 | 0 |
| JAN/FEB/MAR | 0 | 0 | 6 |
| APR/MAY/JUNE | 0 | 0 | 0 |

| Members | | | |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 0 | 4 | 7 |
| OCT/NOV/DEC | 0 | 163 | 22 |
| JAN/FEB/MAR | 0 | 4 | 135 |
| APR/MAY/JUNE | 0 | 0 | 0 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| | | | | | | | | | | | | | | |
|--|--|--|----------------|-----|-------|----|--------------|------------|--|--|---------------------------|-----|---------------------------------|-----|
| DROPPED CLUBS: 6 | 14 CLUBS OF 48 ADDED 1 OR MORE NEW MEMBERS | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE 1,064 (72.23%)</p> <p>FEMALE 409 (27.77%)</p> | | | | | | | | | | | | |
| <p style="text-align: center;"><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr><td>DECEASED</td><td style="text-align: right;">5</td></tr> <tr><td>CLUB CANCELLED</td><td style="text-align: right;">127</td></tr> <tr><td>OTHER</td><td style="text-align: right;">32</td></tr> <tr style="border-top: 1px solid black;"><td>TOTAL</td><td style="text-align: right;">164</td></tr> </table> | DECEASED | 5 | CLUB CANCELLED | 127 | OTHER | 32 | TOTAL | 164 | <p>CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</p> | <table style="width: 100%; border-collapse: collapse;"> <tr><td>TOTAL FAMILY UNIT MEMBERS</td><td style="text-align: right;">918</td></tr> <tr><td>FAMILY MEMBERS PAYING HALF DUES</td><td style="text-align: right;">673</td></tr> </table> | TOTAL FAMILY UNIT MEMBERS | 918 | FAMILY MEMBERS PAYING HALF DUES | 673 |
| DECEASED | 5 | | | | | | | | | | | | | |
| CLUB CANCELLED | 127 | | | | | | | | | | | | | |
| OTHER | 32 | | | | | | | | | | | | | |
| TOTAL | 164 | | | | | | | | | | | | | |
| TOTAL FAMILY UNIT MEMBERS | 918 | | | | | | | | | | | | | |
| FAMILY MEMBERS PAYING HALF DUES | 673 | | | | | | | | | | | | | |